

THE UNIVERSITY
OF KANSAS HOSPITAL
VALUE ANALYSIS

Dear Vendor,

The University of Kansas Hospital has implemented a vendor program that includes a series of strict policies aimed at better managing the rising complexity of regulatory compliance issues. The policies were developed with patient safety in mind and will enforce protocols for a more professional and consistent relationship with vendors.

Vendors will be required to register with The University of Kansas Hospital Vendor Program and must complete registration prior to coming to the hospital. Please direct the person responsible for managing your company's relationship with The University of Kansas Hospital to the website address, <https://kumed.vendormate.com>, to register your business. The University of Kansas Hospital Vendor Program allows us to maintain a repository of contact, financial, legal, and product information for our vendors; in addition to a platform for policy and documentation exchange.

Below is a short list of the reasons why we are implementing the University of Kansas Hospital Vendor Program (this is not an all-inclusive list and vendor should refer to the Vendor Credentialing policy for specifics) :

- **Health & Human Services Office of Inspector General (OIG)** – Federal government mandate to check all vendors against the “List of Excluded Individuals/Entities” for a Medicare/Medicaid Fraud sanction list
- **U.S. Treasury - Office of Foreign Assets Control (OFAC)** – Federal government mandate to continuously monitor that no vendor representatives are on the Terrorist watch list
- **Deficit Reduction Act** – Federal regulation of policy and training presentation
- **Stark Law / Anti-kickback** – Federal statute requires an auditable record of all disclosures of conflicts of interest
- **Joint Commission (JCAHO) Audits** – Accreditation requires facility access controls and documentation of immunizations and product/service competency
- **Ensure contact information is always current** – Internal initiative to create a centralized location for all company and representative contact information
- **Compliance with all corporate policies** – Internal initiative to develop a systematic approach to deliver and accept or upload corporate policies and required documents

There is a nominal annual fee for vendor registration which is per company registration, not per representative. The fee ranges from \$25 to \$250 per year and the actual fee is determined by the hospital based on the vendor's risk profile. The annual fee is paid to our partner, Vendormate, Inc., and is used to purchase 3rd party data, perform screening and credentialing, store compliance information and documentation, notify vendors of training, policy changes, and compliance regulations, and monitor and alert company status throughout the year. We expect each of your representatives who interact with us to register and provide his/her representative details. Only the first representative to register will be charged the fee.

We thank you for your service to The University of Kansas Hospital and appreciate your participation in this program. If you have business questions or require technical assistance in completing the registration, please contact kumed@vendormate.com.

Sincerely,

The University of Kansas Hospital Management

How to Register

- 1) Register at www.kumed.com
- 2) Select **About KUMED**
- 3) Click on **Vendors**
- 4) Follow the Vendor Registration instructions

Registration and Technical Support

- Business/Technical questions email: kumed@vendormate.com
- Technical questions phone at: toll free: **(877) 836-8334**

The University of Kansas Hospital Hospitals

Hospital Name City, State

The University of Kansas Hospital Kansas City, KS

	HIGH \$250	MEDIUM \$100	LOW \$25
Vendor Type	<ul style="list-style-type: none"> • Access patient care areas • Direct patient contact • Pharmaceutical • Information Technology 	<ul style="list-style-type: none"> • Onsite 	<ul style="list-style-type: none"> • Offsite
Annual Spend	<ul style="list-style-type: none"> • Greater than \$25,000 	<ul style="list-style-type: none"> • Between \$25,000 & \$5,000 	<ul style="list-style-type: none"> • Less than \$5,000
Sanction Checks	<ul style="list-style-type: none"> • Monthly & Historical <ul style="list-style-type: none"> – Entity – Representatives – Principals 	<ul style="list-style-type: none"> • Monthly <ul style="list-style-type: none"> – Entity – Representatives 	<ul style="list-style-type: none"> • Annual <ul style="list-style-type: none"> – Entity
Financial & Legal Checks	<ul style="list-style-type: none"> • Annual Business Verification • Annual Financial Health Review • Annual Legal Review • Weekly Financial & Legal Monitoring 	<ul style="list-style-type: none"> • Annual Business Verification 	
Document Storage	<ul style="list-style-type: none"> • Verified 	<ul style="list-style-type: none"> • Unverified 	<ul style="list-style-type: none"> • Unverified